

Geoffrey C. Hudson

Geoffrey C. Hudson is an entrepreneur and businessman with more than 20 years of experience in the property & casualty insurance and healthcare industries. In 2008, he founded Axiom National, LLC. The company provides Medicare Set Asides, Medical Cost Projections and conditional payment/lien negotiation services. The company's services cater to workers' compensation & liability insurance carriers, third-party administrators, self-insured entities and attorneys. Through Geoffrey's leadership, the company has experienced tremendous growth over the last three years, and adheres to five core principles – Rapid Turnaround time; Pricing that represents exceptional value in the marketplace; Accuracy & Quality of work product, Exceptional Customer Service and Partnership with clients.

Geoffrey attended The Florida State University in Tallahassee, Florida where he earned a Bachelor's degree in Economics in 1990. Geoffrey spent the first 12 years of his professional life in the property & casualty insurance industry, where he held his Agent, All-Lines adjuster and Series 6 licenses. He has worked with both carriers and TPA's in numerous roles of increasing and progressive responsibility. In 2003, Geoffrey turned his attention to a sales and sales management career in the healthcare industry, where he produced exceptional results. He has a strong track record of exceeding sales quotas and providing strong leadership as a sales manager. Roles include selling, business development and sales force management. He has been recognized as a Top Performer who focuses on clients' needs while consistently exceeding sales objectives and forecasts. Geoffrey brings strong business acumen and a consultative selling approach to all of his professional pursuits. He has demonstrated success at capturing market share and accelerating corporate revenue growth.

Geoffrey is married with two children and resides in Tampa, Florida. He is an active member of NAMSAP where he serves on the Membership Committee, and holds the MSCC Certification. He volunteers for Special Olympics and Metropolitan Ministries. He is a member of the Florida State University Alumni Association, Phi Kappa Psi Alumni Association and participates in the Dad's Club at Deer Park Elementary. His leisure time pursuits include coaching his sons in their various sports pursuits, playing golf, reading and spending quality time with his family.